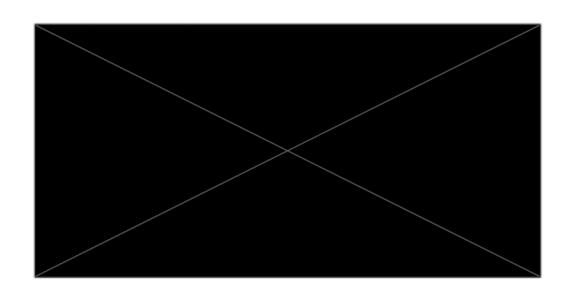
Application to Fill Vacancy on Central Basin Water District



Education:

California State University, Long Beach 1976 Master of Arts - Linguistics

California State University, Long Beach 1973
Bachelor of Arts - English - Language and Composition

Professional Experience:

Cerritos Community College, Professor of English 2003 - 2018

California State Legislature, Assemblywoman 1996 - 2002

Cerritos Community College, Professor of English 1975 - 1996 (Leave of Absence from 1996 to 2002 to serve as member of California State Assembly)

ABC Unified school district, Board President 1996

ABC Unified School District, Board member 1989 - 1996

Statement of Qualifications

Serving as a member of the ABC school board and board president as well as my experience as a state assembly member, gave me the experience of looking analytically though complex budgets, conferring with colleagues, and arriving at consensus for sound decision making. I believe that one of my best qualifications besides this actual experience in the legislature and on governing boards is my ability to work with others to build that consensus and foster that sound decision making. I am also quite familiar with the Ralph M. Brown Act as well as parliamentary procedure. I have served on many hiring committees for entry level employees through top management as well as having been the person who made those final decisions.

I am also somewhat familiar with local water district issues. While in the state legislature I authored legislation to reform the Water Replenishment District. As a consequence of that legislative process, I learned about some of those issues.

Why I would like to be appointed:

Since I live in the specific area even the same city of the district that the former Director represented, I believe it would be appropriate for me to continue that representation.

I would also like to be appointed because I believe that my combined knowledge and experience would be of value to help ensure the board continues to operate with the least possible interruption. I would be a stable steady hand for the board to continue business which I understand is most importantly to keep water rates at a reasonable and acceptable level for the people the district serves.

I also understand that if appointed, it would be to serve only the remaining two years of an unexpired term. After which, I would not seek election nor challenge any other board member for election.

CERTIFICATION:

I certify that the information contained in this application is true and correct. I authorize the verification of the information in this application.

My Movember 18, 2022

Sally M. Havice

Dear Board of Directors,

I humbly submit my name for appointment to the Board of Central Basin Division IV for the unexpired four-year term ending November 5, 2024.

Water is the most valuable natural resource for the sustainment of life in the LA Basin! The mission of the Central Basin Water District is to ensure a safe and reliable water supply for the 1.6 million people from 24 cities and unincorporated areas in southeast Los Angeles County. Water is a key driver of economic and social development, while at the same time it has a basic function in maintaining the integrity of the natural environment. However water is only one of a number of vital natural resources and it is imperative that water issues are not considered in isolation.

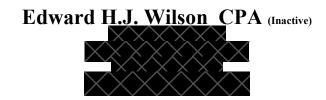
My background and experience includes the following. I am the first African American elected to the Signal Hill City Council and have served continuously since 1997. I have served as Mayor six times. Though a small city, Signal Hill has its owned water agency. During my tenure on council Signal Hill has experienced unpresented growth and fiscal stability. Reserves have grown from less than 5% to over 80%.

I have served on the Board of the Gateway Cities COG since 1998, serving as President from 2005 to 2006. I have also served as President of the LA Division for the League of Cities 2001 to 2002. I currently serve on the Energy and Environment Committee and the Audit Committee for SCAG. I was instrumental in the establishment of the Rivers and Mountain Conservancy and served as the Speaker' Appointee for several years. Many of the residents in these agencies are also stakeholders in the Central Basin. I believe in an integrated plan to Water Resource Management, and increased transparency for the Central Basin.

As I mentioned to the late Phil Hawkins a few years ago, if available I would be honored to succeed you as the Board Member.

I certify that the information contained in this application is true and correct. I authorize the verification of the information in this application.

Signed: Edward #. J. Wilson Date: 11/23/22



Management Level • CPA • Financial Management Professional

Executive Summary

Entrepreneurial, Skilled, Ethical manager with twenty-five plus years of quantifiable achievements. Direct financial management and company development for profit and municipal government enterprises. Turnaround and lead strategic business units. Set attainable vision for companies and business units.

Cross industry experience creating and increasing productivity, efficiencies and profitability.

Dynamic and results-oriented, constantly employing a can do management style utilizing financial analysis skills, organizational abilities, vision, and team building. Blend self-motivation, leadership, creativity, ethical principles, and analytical abilities to develop and implement innovative ideas that produce positive bottom line results. Thorough knowledge of Generally Accepted Accounting Principles.

Areas of Knowledge And Experience

- Budgeting and Forecasting
- Cash Management
- Operational Reporting
- Corporate Tax Planning and Preparation
- Strategic Planning
- IS Management and Implementation
- Independent Accountant Management
- Internal Control
- Effective Accounting Policy Development

- Operations and Financial Analysis
- Business/Department Turnaround
- Financial Statement Presentation
- Relationship and Team Building
- Training and Personnel Development
- Contract Review and Negotiation
- GAAP/SOX 404/GASB 45
- Accounting Department Management
- Project Management

Career Profile

Experienced CFO, Controller, Vice President, Auditor, Mayor, Councilman and Business Owner.

Companies include Walnut LLC, a indoor Cannabis cultivator, Kubota Tractor Corporation, an international tractor manufacturer and distributor, Nissan North America, an international automotive manufacturer and distributor, Pine Cobble Funding, a Los Angeles based factoring company, State Street Bank, a global financial institution, The California Credit Union, a Los Angeles based federal credit union, Family Savings Bank, a Los Angeles based savings and loan, KPMG, a top four public accounting firm and the City of Signal Hill.

Formulate innovative ideas/business processes that generate strong, proven and sustainable results.

Consistently revitalize and restructure problem organizations and business units. Proficient in resolving accounting and procedural issues in the areas of accounts receivable, accounts payable, general accounting, federal and state taxes, internal audit, sales taxes and payroll. Expert in effective process change.

Reduce organizational risk through comprehensive changes to each department ensuring maximum accuracy and quality. Experienced in systems implementation and upgrades with in-depth staff training. Reduce financial closing cycle from 15+ to 3 business days, implementing internal controls for quality internal and external reporting. Increased cash flow by \$300,000 per month in six months, by developing an accurate billing model. Identified tax strategy to save company \$50,000.

Executive Highlights

Financial Development and Presentation

Prepared and presented monthly, quarterly, 10Q and annual financial statements for internal, external and regulatory purposes and adhoc reporting. Prepared and managed annual budgets and forecasts. Developed, implemented and managed daily, weekly, monthly, and annual cash forecasting models that allowed management to accurately manage and predict the company's immediate and future cash needs. Prepared monthly, quarterly and annual variance analysis and annual consolidated financial statements.

Strategic Planning

Initiated asset acquisition program to take advantage of favorable income tax deductions. Prepared annual and five-year business plans. Prepared and monitored annual budgets and forecasts. Prepared annual capital budget. Managed the company's cash, liquidity, risk management and investment strategies. Managed monthly and quarterly accruals. Advised the President and Board as to the long-term Strategic Financial and current Cash flow Management Plans.

Corporate Taxes

Prepared corporate federal and state income tax returns. Prepared state and local sales/use and property tax returns. Identified and initiated income tax strategy that resulted in \$50,000 tax benefit. Managed and coordinated independent accountants and tax preparers resulting in timely and accurate filings.

Department Design

Implemented first comprehensive Internal Audit Department and program at \$470 million Federal Credit Union. Established effective and accurate billing function that generated over 200 invoices amounting to approximately \$400,000 per month; turning around a process that was ineffectively billing less than \$100,000 per month. Established comprehensive policies and procedures for accounting department and LAN Administration. Rewrote and revised policies and procedures for the financial control, compliance and internal audit functions. Designed and staffed Internal Audit Department for \$470 million Company. Redesigned the Accounts Receivable department at Nissan North America to optimize customer service.

Operational Efficiency

Develop and implement project plans that increase operational efficiency by over 50%. Implemented unit based costing in service related industry. Implement new and revised accounting policies and procedures. Reduced time to complete month, quarter and year-end closing from two weeks to 3 business days. Developed and implemented an effective responsibility center accounting system. Enhanced internal controls to improve the management of cash and inventory. Managed annual external audit and quarterly review function. Authored and instituted performance standards for accounting and IT departments.

Systems Administration

Project Manager, SAP XML conversion for electronic processing of 1000+ invoices per month. Co-team lead for SAP SD/AR implementation for three sites and companies. Team lead for project to implement 230 workstation, 150 users, four site, LAN/WAN operating environment, including preparation of report recommending best spreadsheet and word processing programs and implementation strategy to be used. Implemented framed relay technology for quicker data transmission to East Coast. Implemented T1.5 telephone line, which reduced telecommunications cost by 30%. Implemented the use of personal computers in the daily functions of seven departments.

Contracts

Review and manage contracts from \$5K to \$50M. Negotiated contracts for the purchase and development of land for use as houses, parks, and shopping centers.

Training

Taught in-house courses on the use of SAP, LAN/WAN, E-mail, CaLANder, Windows, Excel and Word.

EDUCATION

Masters Urban Planning, University of Southern California, pending BS: Accounting, University of Southern California. Certificate in SAP Honorary Juris Doctorate Pacific University School of Law

EXPERIENCE

Controller 2019 to Present

Walnut LLC, Long Beach, CA

Serve as an active member of the senior management team, directing all financial and accounting functions and procedures, including planning, budgeting, forecasting, reporting, and revenue cycle management, in an entrepreneurial and growth-oriented environment. Assess and track company's financial health. Prepare and analyze monthly and annual financial statements, by collecting, interpreting and reporting on financial data in compliance with GAAP. Manage all general accounting functions, including general ledger, inventory control, purchasing, accounts payable, accounts receivable and payroll, assuring accuracy and timeliness of reporting. Work directly with department heads to create budgets and consolidate into Walnut's corporate budget. Perform variance analysis to ensure compliance with operational budget targets and goals. Perform as liaison to the external CPA firm, and prepare the company accounts for annual tax return. Assist with Investor Relations, providing financial data as needed. Assist CEO in preparing financial performance to Investors. Registered the business and keep compliant with the licensing in CA. Create and track KPI's, monthly, quarterly and annually.

Owner/ Consultant 2006 to Present

Liberty Tax Lakewood/HJ Consultants, Lakewood, CA

Providing guaranteed accurate federal and state income tax preparation for individuals, small businesses and not for profit entities.

Provide consulting, temporary and project based Accounting and systems support for progressive, forward thinking dynamic companies, non-profits and individuals. Assignments include acting CFO, Director of Finance, Accounting Analyst, systems review and enhancements, budgeting and forecasts, preparation of form 990, financial statements, automation of processes, SOX audit, and year end and audit preparation. Clients include: American Racing, EW Moon, Inc., Angles for Sight, LA Neighborhood Land Trust, Communities for a Better Environment, Neighborhood Housing Authority of LA County, Tahlequah Steel, Inc., Talent and Acquisition Corp.

Budget Control & A/P Manager 2002 to 2006

Kubota Tractor Corporation, Torrance, CA

Responsible for the management of the Budget Control and Accounts Payable Departments for the US. Prepared and managed budgets for 44 departments and various system projects. Project Manager for implementation of electronic invoicing via IDOC and XML (1000+ invoices per month). Initiated and implemented an online budget preparation and monthly review procedure for all departments including four divisions and six sites. Reduced time to process weekly check run by 30%. Automated interface between Lotus Notes and SAP of weekly T&E; enhancing accuracy and detail, while reducing input time from six minutes per report to less than 2 seconds (100 plus reports per week). Developed and introduced corporate credit card program. SOX 404 program implementation. Implemented ACH payments to vendors. Identified and instituted procedures to more accurately accrue year-end expenses while reducing input time by 50 percent.

Accounting Manager 1998 to 2002

Nissan North America, Inc. Gardena, CA

Responsible for the management of the Accounts Receivable Department and Dealer Programs for North America. Department handles approximately 4200 customer accounts and \$60+ billion in transactions annually. Plan, organize and supervise staff of nine FTE's. Managed revenue stream for vehicles, parts and miscellaneous transactions. Prepared monthly trend analysis and budget variance reports. Responsible for \$25+ billion in annual cash receipts for the company. Implemented the company's first vehicle sales to cash receipts tracking report. Reorganized the department to better service its customers while increasing cross training of individual department members. Reduced past due aging of non-affiliate and non-disputed items by 60%. Reduced average processing of vehicle returns from 90+ days to less than 45 days. Manage Dealer Programs (Holdback, Flooring, Dealer Reserve and Dealer Operations Expense Assistance). Position requires substantial interaction with dealers, region personnel, parts, pricing, market representatives, brand integration, distribution, legal, audit, vehicle ops, and various other departments and affiliates. SAP implementation Co-lead of the successful implementation of the SD/AR module for the SAFARI project for TN, LA and NMAC sites.

Planner, Remarketing C&I 1997 to 1998

Nissan North America, Inc. Gardena, CA

Responsible for managing contest and incentive payments to dealers and dealer personnel for remarketing activity. Reduced the turn around time for payment from three months to two weeks. Manage Dealer Programs (Holdback, Flooring, Dealer Reserve and Dealer Operations Expense Assistance. Position requires substantial interaction with dealers, region personnel, parts, pricing, market rep., brand integration, distribution, legal, audit, vehicle ops, various other departments and Nissan affiliates.

Vice President/Controller

1996 to 1997

Pine Cobble Funding Corporation, Los Angeles, CA

Reported to President/CEO. Served as the financial officer of the company, advising President/CEO and Board on overall financial strategy. Supervised accounting, human resources, operations and collection personnel. Planned, organized and supervised the activities of the accounting, human resources, operations, and MIS departments. Responsible for the overall financial management of the company including cash flow, investment management, collections, the general ledger and its subsidiary ledgers, accounts payable, payroll and data input. Prepared monthly management and Board reports. Prepared and analyzed monthly, quarterly and consolidated annual financial statements. Coordinated, prepared and implemented the company's operating, financial, investment, capital and tax plans. Authored and assimilated corporate policies and procedures, managed purchasing contracts with all vendors and assisted in the negotiation of revisions to agreements with customer portfolios. Prepared and implemented project plan to move company to the new accounting software. Managed company's annual audit and tax preparation. Communicated with managers of all levels in resolving corporate and accounting issues. Liaison for third party LAN management.

Comptroller, Secretary Pro Tem, Security Officer 1994 to 1996

State Street Bank and Trust Company of California, N.A., Los Angeles, CA

Report to SVP/Managing Director. Responsible for preparing and reporting the financial performance of the company. Oversee the general ledger, accounts payable/receivable, fixed asset accounting and billing. Develop annual budget and monthly forecast for four major product lines. Provide insightful analysis on product profitability and trends. Prepare and present monthly financials to the Board of Directors. Project lead on moving hardcopy files to imaging. Manage the company's 80+ node LAN environment and 120+ VCM units. Also, responsible for company's compliance with banking laws and regulation. Represent company and management in communications with outside and internal auditors. Serve as company's security officer. Closed monthly accounting records in one business day.

Internal Audit Manager

1992 to 1994

The California Credit Union, Los Angeles, CA

Reported to President/CEO and Supervisory Committee. Planned, organized and supervised the activities of the internal audit department. Directed the plans, policies, audit program and procedures, and credit union staff as they related to the development, implementation, and compliance of internal controls and statutory regulations. Served as a project lead on new LAN/WAN implementation. Prepared monthly reports to the CEO and Supervisory Committee. Coordinated pre-audit planning and Credit Union support with third party auditors and regulatory agencies. Supervised preparation of detail work prepared by Credit Union staff. Also served as internal consultant to all department managers.

Chief Financial Officer/Controller

1988 to 1991

Family Savings Bank, FSB, Los Angeles, CA

Reported to President/CEO. Served as senior financial officer and treasurer of the Bank. Advised President/CEO and Board on financial strategy. Planned, organized and supervised the activities of the accounting and MIS departments. Responsible for the overall financial management of the Bank including cash flow, asset/liability management, investment management, collections, the general ledger and its subsidiary ledgers, accounts payable, payroll and data input. Prepared monthly internal management and external regulatory reports. Prepared and analyzed monthly, quarterly and consolidated annual financial statements. Coordinated, prepared and implemented the Bank's operating, financial, investment, capital and tax plans. Authored and assimilated corporate policies and procedures. Served as Bank's liaison to external auditors and regulators. Communicated with managers of all levels in resolving corporate and accounting issues. Managed company's annual audit and tax preparation.

Audit Supervisor

1984 to 1988

KPMG Peat Marwick, Los Angeles, CA

Responsible for the development of the budget and overall engagement plans; coordinating the engagements; supervising, allocating, and reviewing work of senior, staff and assistant auditors. Reviewed client financial statements and prepared auditors' report and management letters. Prepared corporate federal and state tax provisions. Reviewed and analyzed companies for acquisition. Maintained and improved relationships between the firm and clients and the community. Marketed the capabilities of the firm and identified instances where practice opportunities existed. Industries of Experience: Distributors, Financial Institutions, Health Care, Litigation Support, Manufacturing, Not for Profit, Real Estate Development, Pension Plans.

Council Member

1997 to Present

Mayor '00, '05, & '10
Mayor Pro-Tem '99, '04, & '09
Redevelopment Agency Chair '98, '03 & '08
City of Signal Hill, Signal Hill, CA

Accounting

Certified Public Accountant, CA

Information Technology

SAP Certificate from University of Southern California SAP, BW, Windows, Word, Excel, PowerPoint, Visio, Lotus Notes and Outlook MAS90, DacEasy, FoxPro, QuickBooks, Peachtree, AS400 Knowledge of Macintosh

Civic Leadership

Mayor/Councilman - City of Signal Hill
President - Gateway Cities COG (27 cities) '03 to '04
Board of Governors - Long Beach City College Foundation
Board Member - Watershed Conservation Authority
Board Member - SCAG Audit Committee
Director - LA County Sanitation #29

President - LA Division California League of Cities '01 to '02 Board Member – Rivers and Mountain Conservancy Board Member – LA County Commission on Local Government Advisory Board – LB Miller's Children Hospital Board Member – SCAG EEC Policy Committee

STATEMENT OF QUALIFICATIONS

Water is one of life's necessary commodities – even more now with this 3-year ongoing drought. What better way to help our community than to be engaged through a necessary commodity? A commodity that represents both life and our local government's efficiency within our community.

Citizens rightfully question government's legitimacy when local municipalities fail to supply clean and affordable water to modern metropolitan areas. As a private business owner, who has become engaged in my community, I believe that government should efficiently meet the community's needs while making the best use of its resources, both natural and human. A competent board director must possess team mindfulness, strategy, tactic persuasion, and high regard for the rule of law to push forward the board agenda. A competent board leader should be able to foster growth amongst the entire team.

The Central Basin Municipal Water District requires new energy and more varied age representation. The board must be composed of competent citizens who efficiently deliver resources to the community. I am not a water scientist or a water engineer. I am an analytical problem solver by nature. My studies are in mathematics, economics, and entrepreneurism. My career is in finance, banking, real estate, and taxation. Growing my mortgage and real estate firm has required sales expertise, resourcefulness, team building, partnerships, and knowledge of accounting principles. With time, my path has organically led me into legislative and economic policy, through the Los Angeles County's Assessment Appeals Board, California's Partnership for Long-Term Health Care Program, and studies at the Economic Policy & Impact Center.

My goals as a member of the board will be to improve the financial strength of the municipality, through proper budgeting, balance sheets, and adherence to a strategic plan, which will result in improved bond ratings, creating lower costs for its retailers. Additionally, I will strive to create a more engaging environment, while simultaneously improving our public perception, through communal outreach and water awareness. Creating a more engaging environment will allow us to better advance our strategic milestones and goals. Through this, we will improve relations among the board, the community, political leaders, and retailers.

The product of this board is water, which is vital. More importantly, this board has a duty to its constituents, whom the water is for. This board's duty is not just to deliver clean and affordable water, but to be a good and efficient government agency that our community's constituents can be proud to call their Central Basin Municipal Water District.

I certify that the information contained in this application is true and correct. I authorize the verification of the information in this application.

Josue Roberto Lopez

Date



JOSUÉ LOPÉZ

OBJECTIVE

To assist the Central Basin Municipal Water District, strengthen their financials, improve bond ratings, efficiently administer their operations, meet strategic plan milestones, improve community awareness, and develop an engaging board environment.

VITALS



SOFT SKILLS

Persistent, consistent, driven, studious, strategic, practical, competent, productive, adaptable, resourceful, energetic, enthusiastic, , determined, detail-oriented, professional, punctual, disciplined, dependable, persuasive, assertive, teamminded, courteous, personable, multifaceted, flexible, great sense of humor.

EXPERIENCE

GROW MORTGAGES, BROKER/OWNER, LONG BEACH, CA

2010 – Present. Offering retail products in the residential real estate sector. Personally funded over \$750M, and \$2.3B as a company. Currently, oversee a salesforce of 12 mortgage loan officers.

LA COUNTY ASSESSMENT APPEALS BOARD, COMMISSIONER

Oct 2015 – Present. Initially appointed by Don Knabe then reappointed by Janice Hahn. Settle valuation disputes between LA County property taxpayers and the Los Angeles County Assessor's office, using revenue and taxation code by the California Board of Equalization, in a quasi-judicial capacity.

HR BLOCK, INCOME TAX PREPARER, LAKEWOOD, CA

Oct 2022 – Present. Prepare, advise, and file individual and business income tax returns using the Franchise Tax Board and Internal Revenue Service tax guidelines.

GROW DETOVI REAL ESTATE, BROKER, LONG BEACH, CA

Oct 2022 – Present. Oversee real estate transactions between both buyers and sellers. Drafting contracts and outlining all details, negotiating sales prices, and assisting each party's needs as they arise during negotiations.

HUNSAKER DONS, LLC. FOUNDER, LONG BEACH, CA

Oct 2022 – Present, \$2M private portfolio, secured by multifamily residential real estate.

EDUCATION

CSULB GRADUATE - 2002

BS in Mathematics, option in Statistics BA in General Economics

GOLDMAN SACHS 10,000 SMALL BUSINESSES - 2014

Babson College entrepreneurship curriculum. Studies in financial statements, negotiations, marketing, company culture, and employee management.

CERTIFIED COMMERCIAL INVESTMENT MEMBER - 2017

Studies in financial, market, and investment analysis. Using financial concepts such as Internal Rate of Return (IRR), Net Present Value (NPV), Capitalization Rates, Capital Accumulation, and the Annual Growth Rate of Capital to compare different types of commercial real estate investments.

LEADERSHIP

CA PARTNERSHIP FOR LONG-TERM HEALTH CARE PROGRAM – EXECUTIVE & LEGISLATIVE TASK FORCE

2018-2019 – Appointed by Speaker Anthony Rendon. Taskforce created to educate the California public, health care providers, and the California

JOSUÉ LOPÉZ DIRECTOR CANDIDATE

legislation on the need to plan for future long-term care and to consider private insurance as a vehicle to fund that care.

ECONOMIC POLICY & IMPACT CENTER, LONG BEACH

2019 graduate. A think tank advocacy organization working to expand economic and political opportunity through civic engagement, leadership development, and policy advocacy.

ADEM AD 63 – EXECUTIVE BOARD REPRESENTATIVE 2019-2021

AD 63/62 ALTERNATE DELEGATE

2021 – present

CERTIFICATIONS

CALIFORNIA REAL ESTATE BROKER'S LICENSE

Department of Real Estate License 01357848 - 2005

NAT'L MORTGAGE LICENSING SYSTEM ENDORSEMENT

Corporate Endorsement 856168 - 2012

CALIFORNIA FAIR LENDER'S LICENSE

Governed & Approved by the Department of Financial Protection & Innovation 60DBO41453

\$5 MILLION MORTGAGE WAREHOUSE FUNDING FACILITY

Approved warehouse line by First Funding, Inc to resell loans on the secondary mortgage market.

APPROVED EXPERIAN TRIGGER DATA PURCHASER

Extensive financial audit approved to purchase data directly from Experian.

CALIFORNIA TAX EDUCATION COUNCIL LICENSEE

Licensed to prepare income taxes in 2023, CTEC ID 337861

AMERICAN SMALL BUS. CHAMPIONSHIP CA FINALIST 2016

ASSOCIATIONS

- PACIFIC WEST ASSOCIATION OF REALTORS
- NATIONAL ASSOC. OF HISPANIC REAL ESTATE PROF.
- MORTGAGE BANKERS ASSOCIATION
- LAKEWOOD CHAMBER OF COMMERCE
- PAST MEMBER OF THE LB OF COMMERCE
- TOASTMASTER MEMBER, PAST CLUB SECRETARY
- APPROVED EXPERIAN TRIGGER DATA PURCHASER



IEFFREY PRANG

COUNTY OF LOS ANGELES

500 WEST TEMPLE STREET, ROOM 320 LOS ANGELES, CALIFORNIA 90012-2770 assessor.lacounty.gov (213) 974-3101



November 22, 2022

The Honorable Arturo Chacon **Board President** Central Basin Municipal Water District 6252 Telegraph Road Commerce, CA 90040

RECOMMENDATION OF JOSUÉ LÓPEZ FOR APPOINTMENT TO THE BOARD OF DIRECTORS, DIVISION IV

Dear Mr. Chacon:

It is my pleasure to recommend Josué López for appointment to the Board of Directors, Division IV. I have known Josué for several years in his capacity as a Commissioner on the County's Assessment Appeals Board, appointed by the Board of Supervisors.

Josué is a smart, hardworking and creative public servant with the highest level of integrity. He has impressive analytic skills which allows him to make precise determinations on property value and that I believe will be invaluable as a Board member making complex decisions relative to water policy. Josué is an enthusiastic and energetic team player whom I believe will work well with other Board members to build consensus on the many important issues affecting the Central Basin Municipal Water District.

Without any reservations, I confidently recommend Josué for appointment as Director, Division IV.

Please feel free to contact me at (323) 573-4801 if you have any questions.

Sincerely,

The Honorable Noe Negrete, Board Vice President The Honorable Martha Camacho-Rodriguez, Director The Honorable Robert Apodaca, Director The Honorable Leticia Vasquez, Director The Honorable Terry Rodriguez, Director The Honorable Michael Gualtieri, Director

Juan F. Garza

November 16, 2022

Dear Members of the Central Basin Municipal Water District Board of Directors:

Offering **over 30 years' experience** in innovation and development of effective management and leadership at the local, regional and state levels including at global corporations, government agencies, financial institutions, trade associations, educational institutions, non-profit organizations, it is with great interest that I submit to you my resume, bio and statement of qualifications for the **Division IV Director** position. I believe that upon review, you will recognize that my experience, abilities, and track record are an ideal fit for the Governing Board and its objectives.

I offer extensive experience working with diverse groups, forging key relationships, and building interest and consensus across local communities and organizations, including those in and around Southern California and, of unique interest, in the water and reclamation industry.

As Division IV Director for the Central Basin Municipal Water District, I offer:

- ➤ Contemporary knowledge regarding the water & reclamation industry, including oversight, administration, and state/federal policies, as a former public water industry Executive & Director
- Ability to consider all sides of an issue objectively and proactively through proven track record of success in both the public and private sectors, and provide strategic, tactical and policy leadership
- Experience working for, in, and with Brown Act governing bodies whose members have differing opinions
- Managing daily multi-faceted challenges & resolving discrepancies within high pressure situations
- > Experience in cultivating relationships and building rapport with key community and industry leaders
- Skilled analysis and communication with flexibility and experience required to adjust rapidly to change
- > Experience working with hundreds of millions of dollars in revenue, public funding and managing staff

The enclosures highlight my achievements and qualifications that reflect my ability to meet and exceed the board's desired goals and experience. I am confident my combination of drive and leadership experience, without a learning curve, will provide the Central Basin Municipal Water District with an invaluable resource.

I look forward to a personal interview and would be happy to make myself available at any time.

Respectfully,

Juan F. Garza

Enclosures

DIVISION IV CANDIDATE SUBMITTAL REQUIRED INFORMATION

Legal First and Last Name: JUAN GARZA



- Education with degree and year (high school, college, trade school, graduate school, etc.)
 - High School: **Huntington Park High School (1991)**
 - College Certificate: California State University, Long Beach (1998)
 - College BA: California State University, Long Beach (1998)
 - Graduate School MPA: California State University, Long Beach (2003)
- Professional Experience/Resume (employer, position, year): ATTACHED
- Volunteer Experience:
 - LA County Community Development Foundation Board of Directors (2013-2015)
 - Pathways Volunteer Hospice Board of Directors (2013-2016)
 - Long Beach Memorial Medical Center Board of Trustees (2013-2021)
 - Lakewood Regional Medical Center Governing Board (2022-Present)
 - Bellflower Volunteer Center Easter, Back to School, Thanksgiving and Holiday (Annual)
- Statement of Qualifications (300 500 words): **ATTACHED**
- Certification with Signature and Date: ATTACHED

BIOGRAPHY - Juan Garza

Principal, Six Heron LLC



Juan Garza is Principal at Six Heron in Southern California, a strategic communications & relations firm where he is engaged in and has advocated on behalf of a broad variety of industries including cardrooms, international trade, beverage, housing, land use, public transportation, telecommunications, horse racing, security and infrastructure at the local, regional, state and federal levels. Additionally, he has successfully engaged in industry-leading environmental initiatives and capital improvement projects in areas that include water, reclamation, waste, development, and technology.

Juan is also a policymaker, previously serving as Mayor of the City of Bellflower and as President of the Los Angeles County Division of the League of California Cities, representing 86 of its member cities. In these capacities, he has engaged in issues that include transportation, homelessness, air quality, fiscal education and housing solutions at the state, regional and local level.

As manager of operations in the private sector, he has been responsible for annual operating budgets up to \$90 million, generated annual revenues up to \$120 million, successfully lobbied and obtained over \$350 million in public funding and managed headcounts up to 350 employees.

He has a Master of Public Administration, a Bachelor's Degree in Geography and a Certificate in Urban Studies, all from California State University, Long Beach. He and his wife Mayra, Educator, have three young sons.

Juan F. Garza

Public & Private Sector Leader

Innovative and dynamic senior level professional and leader **offering over 30 years** of demonstrated success in strategically positioning organizations for success; proven ability to offer a blend of management, communications, consensus-building and public affairs expertise while building positive working relationships with elected & appointed officials, the public, stakeholders, staff, government administrators & regulators, and media representatives. (**Bilingual in Spanish**)

Professional Strengths

- > Determined Problem Solver
- > Strong Attention to Detail
- ➤ Building Effective Partnerships
- ➤ Community and Public Relations
- > Team Leadership

- Persuasive Communication
- > Fiscal Management
- Working with Diverse Groups
- Media Campaigns
- ➤ Motivated Self-Starter

- Process Improvements
- Achieving Organizational Goals
- Client Satisfaction
- Strategic Planning
- Coordination and Organization

Key Accomplishments

- Innovative local, regional and statewide solutions to public policy challenges, including budgetary, fiscal, communications, public safety, housing, homelessness, and economic development
- Developed bottom-line focused business initiatives and management that generated over \$300 million in revenue during a down economy
- Obtained \$350 million in federal, state, and local grants for environmental, security, and transportation projects

Professional Work Experience

Principal, Six Heron, LLC, Southern California

2019 to Present

- Successful public policy, government relations, public relations, media relations and strategic communications campaigns development & management
- Advocate and serve as the 1st point of contact before elected officials, staff, the public, and media outlets
- Customize and execute successful communications & advocacy campaigns in both the public and private sectors

Executive Director, California Cities for Self-Reliance Joint Powers Authority, Southern California

2020 to Present

- Manage day-to-day operations of a five-member public authority focused on common cardroom interests
- Develop agency budget, implement governing board directives, and manage agency staff & contractors
- Advocate and serve as the 1st point of contact before elected officials, staff, the public, and media outlets

Executive Director, California Cardroom Alliance, California

2022 to Present

- Manage day-to-day operations of a multi-member statewide advocacy association focused on cardroom interests
- Develop agency budget, implement governing board directives, and manage agency staff & contractors
- Advocate and serve as the 1st point of contact before elected officials, staff, the public, and media outlets

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Mayor / Council Member / Commissioner, City of Bellflower, CA

2013 to 2020

• Elected official providing civic and community leadership to maintain and improve all aspects of Bellflower's safety, social, physical, developmental, and fiscal state

- Policy maker with intimate experience in development of all public subject matter ordinances & balanced budgets
- Statewide & regionally respected leader and innovative executive board member of prestigious elected officials' associations and organizations

Director / Board of Directors, Sanitation Districts of Los Angeles County (Districts 2, 3, & 18)

2019 to 2020

- Member of the Board of Directors of Special Districts responsible for oversight of daily operations & administration
- Ensured provision of wastewater recycling, solid waste, stormwater, & recycling services, & ocean monitoring
- Statewide & regionally respected leader and innovative executive board member of vital sanitation provider

Legislative Committee Chair / Executive Board Member, California Contract Cities Association

2019 to 2020

- Led 15-member committee's vision, direction, participation, and platform development with successes of merit
- Led advocacy & representation of 78 statewide cities before the Legislature/Governor in Sacramento
- Statewide & regionally respected leader and innovative executive board member of prestigious cities association

President / Executive Board Member, LA County Division-League of California Cities

2016 to 2020

- Led 13-member governing board's vision, direction, participation, and prioritizations with successes of merit
- Led policy, advocacy & representation of 86 LA County cities before the Legislature/Governor in Sacramento
- Statewide & regionally respected leader and innovative executive board member of prestigious elected officials' association

Senior Vice President, Englander Knabe & Allen, Los Angeles, CA

2011 to 2019

- Executed public policy advising and strategic communications to capture targeted messages for success
- Advocated and served as the 1st point of contact before elected officials, staff, the public, and media outlets
- Customized successful communication campaigns for Fortune 500 companies, financial institutions, start-ups, trade associations, government agencies, educational institutions, and non-profit organizations

Operations Manager, Republic Services, Inc., Los Angeles and Orange County

2008 to 2010

- Implemented improvement initiatives that increased customer satisfaction and overall profitability
- Oversaw the day-to-day operations and provided direction for over 300 staff members while working with elected and labor representatives, municipal staff, and environmental regulatory agencies
- Achieved operational objectives by developing and implementing strategic plans, completing action plans, improving output quality and customer service standards, resolving problems, and identifying trends

Government Affairs Officer, The Port of Long Beach, CA

2006 to 2008

- Developed working relationships with elected officials, the public, media outlets, lobbyists, and stakeholders
- Provided solutions to complex situations; responded quickly to questions and researched areas of concern
- Planned and implemented communication strategies and promoted multi-disciplinary initiatives for the Green Port Policy, CAAP, and the Clean Trucks Program, among others

Juan F. Garza Page 3

Government and Public Affairs Analyst, Long Beach Water Department, CA

2002 to 2006

- Obtained \$20 million in federal, state, and local grants for environmental, security, and various water projects
- Identified and organized information regarding legislative issues and activities at all levels of government
- Applied strong research, policy analysis, writing, and oral communication skills to present complex information in a simplified manner to wide audiences

Education and Certifications

Master of Public Administration, California State University, Long Beach
Bachelor of Arts in Geography, California State University, Long Beach
Certificate in Urban and Regional Studies, California State University, Long Beach

Military Experience

Administrative Specialist, California Army National Guard, Compton, CA – 5 Years Infantryman and Team Leader, United States Army, Various Posts – 3 Years

Software Knowledge

Microsoft Office Applications – Word, Excel, Outlook, Access, PowerPoint

STATEMENT OF QUALIFICATIONS

I'm a proud husband, father, and military veteran. I'm also privileged to have represented over 11 million residents of Los Angeles County as President of the League of California Cities, as Mayor of the City of Bellflower, and as Director of the Sanitations Districts of Los Angeles County.

As a public leader and past public water agency executive, one constant throughout for our region has been the need for safe and reliable water supplies. Our imported water has been our most dependable source of water, it is vital.

We live in dynamic, ever-changing times where we face major long-term threats such as climate change, emerging contaminants and ecological needs that threaten our water supplies. These times demand **proven**, **innovative** and **transformative** leadership that is ready to navigate the challenges of today, to ensure reliable water for our future.

A PROVEN LEADER

I successfully led 86 cities, over 550 elected officials and, represented over 11 million residents as President of the Los Angeles County Division of the League of California Cities. I am past Mayor of Bellflower, leading it through one of the most challenging periods of our lifetime, COVID-19. I also led in our nation's military and in businesses with hundreds of hard-working employees and millions of dollars at stake.

AN INNOVATIVE LEADER

I led Bellflower to help our homeless by building a full-service, state-of-the-art homeless services shelter and reduced homelessness by over 60%, a model of innovation to other cities. I further led Bellflower's innovation that resulted in cleaner neighborhoods, growing business, more jobs and civic pride. These all happened despite challenges, doubt, and resistance. They are the proven results of thinking outside the box, trust and hard work.

A TRANSFORMATIVE LEADER

With a visionary eye towards our future, I led Bellflower's overall transformation into a city successfully navigating the challenges of today, and ready to meet the economic, community, resources, housing and employment needs of the future.

A WATER LEADER

As a former public water agency executive & reclamation districts director, I have participated in vital water & reclamation policy discussions and decisions at all levels of government that affect us all today. I am deeply experienced in state-of-the-art water & reclamation services and projects to meet the needs of millions in our region. These water & reclamation experiences include distribution, capital

improvement projects, quality, reliability, treatment, security, facilities, conservation, recycling, testing, administration, advocacy, monitoring, rights, conjunctive use, seawater desalination, and bottling.

Further, as Mayor of Bellflower I successfully led a municipal water system that met all the needs of its residents and ratepayers. I led a multi-million-dollar urban runoff and stormwater capture project in collaboration with regional and state partners that enhanced water recycling in our region and ensured local water reliability and sustainability.

In summary, I offer proven, innovative, transformative, and widely supported leadership towards providing our families, businesses and ratepayers water that is certain, reliable, and safe. It would be my privilege to serve our eight proud and diverse cities as their Division IV Director.

* I certify that the information contained in this application is true and correct. I authorize the verification of the information in this application

Juan Garza

November 16, 2022